

Referral Program

Partner Information Guide

The GlobalMed Referral Program rewards healthcare professionals and organizations for introducing qualified opportunities, with no obligation to sell, deliver, or support the solution.

How the Referral Process Works

Identify	Find an organization with a clear need for virtual care.
Submit	Register the prospect through the Referral Registration Form.
Review	GlobalMed reviews each submission in about 10 business days.
Register	Approved leads become an Approved Referral for 12 months.
Earn	You earn your fee when the customer contracts within that period.

Who Qualifies?

Strong prospects are healthcare systems, clinics or provider groups, and government or institutional buyers with a clear need and organizational fit for virtual care. To earn a fee, a prospect must:

- Be new to GlobalMed, not an existing or past customer
- Not already be registered by another partner or active in GlobalMed's pipeline
- Receive formal approval from GlobalMed, which has sole discretion over which referrals it accepts

Your Role

Referral partners act strictly as introducers. You are not authorized to negotiate pricing or terms, represent GlobalMed in contracts, or make commitments on its behalf. GlobalMed handles all sales, contracting, delivery, and support directly.

Standards & Terms

Performance

Submit high-quality, relevant leads. GlobalMed may set minimum quality or volume expectations.

Conduct & Brand

Use only GlobalMed-approved materials, and do not modify messaging or create independent claims. Operate professionally, ethically, and lawfully.

Compliance

Obtain prospect consent before sharing information, comply with data privacy laws, and protect confidential information.

Term

The initial term runs 12 months and renews on mutual agreement. Either party may end it with 60 days' written notice, or immediately for breach or misconduct.

Ready to Begin?

Submit your information through our [Contact Form](#)